

# "We rely on Seacom for everything from planning to final testing".

**Seacom** has worked with Collegiate School for over 18 years and played an integral part in their campus expansion and renovation. Currently Seacom is working on the school's new Academic Commons building, which is designed to facilitate new ways of teaching, learning, research, collaboration and creativity. It will be connected to an expansion to the Hershey Center fine arts building on the school's open campus.

Seacom will be installing a new air-blown fiber backbone to the two buildings from the main hub in the Reed Gumenick Library. This involves two 18-strand bundles from Gumenick to the Academic Commons and one point to the Hershey Center. In addition, Category 5e cables will be installed throughout for wireless access and voice and data drops, along with IP speakers inside and outside the Commons and Hershey Center. Projects as extensive as this require year-around collaboration between the school and Seacom's staff.

## Testimonial from Collegiate

*"Seacom continues to be an incredible resource for our school. We rely on them to assist in the development of a plan, from network cabling to designing classroom A/V solutions, to emergency broadcast systems and the installation and testing of all systems."*

*Our Tech Team counts on Seacom's quick response time and willingness to work with us and adapt to changes as projects progress. We have found every member of their team to be conscientious, hard working and easy to work with at every level of a project's implementation."*

**Patty Sinkler**

Director of IT



**Dean Harless**

*Seacom Sales Engineer in his official Collegiate IT team shirt*

## Facts

### About Collegiate School

:: **Total Students: 1,600**

:: Located in the far West End of Richmond, Collegiate has a campus-wide wired and wireless network. Students have access to electronic mail and campus file servers on campus, while classrooms are equipped with the most innovative audio-visual components, including Smart Board technology.

:: **Technology Department Size: 6 staff members**

:: [www.collegiate-va.org](http://www.collegiate-va.org)

:: Client since: 1995

## Challenges

:: This is an open campus environment so there are no existing conduit pathways from building to building

:: Tying older to newer buildings requires extensive backbone cabling

:: Ongoing expansion requires working with architects during the design phase to locate closets and determine what equipment needs to go where

## Differentiators

:: Seacom has an intimate knowledge of the complex campus infrastructure

:: Seacom knows where everything is, while the school often doesn't, which helps continuity when IT staff turns over

## About Seacom

Seacom, a professional communication contractor, is a one-stop resource for planning, installation, and maintenance of voice, data, video and security systems and associated cabling and electrical services. Serving Virginia and points beyond since 1987, Seacom has the knowledge and experience to equip your business with the latest technologies.